

HBS BUYER TIPS:

1. **Do NOT pay a Buyer agent fee**
2. **Do NOT sign a BA agreement for a period longer than 3 days.**
3. Sign a TRANSACTION BROKER NOTICE disclosure
4. Ask for an updated CMA (sold homes only / 90 days)
5. Use an AS-IS contract with an amendment that buyer is not responsible for any permit issues or cost.
6. Ask if there is a Pre-Sale Appraisal & Inspection*
7. Ask for HOA / Condo documents*
8. Ask for lead base paint disclosures*
9. Ask for Seller Instruction attachment*
10. Ask for a Seller Disclosure prior to making an offer*
11. Ask for a list of reliable vendors (<https://www.fivestarrated.com/tampa>)
12. **Reduce your offer by any amount the seller was offering to pay to a BA or 2% (whichever is greater)**
13. Be FAIR but COMPETITIVE with offer price & terms
14. Ask for a transaction event calendar upon acceptance