## HSS W-A-R Questions

1)	How soon are you looking to purchase? (30 - 60 days)
2)	Do you presently own or are you leasing?
3)	Will you be getting a mortgage or paying cash?
4)	Have you met with a lender yet? / Proof of Funds letter?
5)	Do you need closing cost assistance? (mtg buyer only)*

6) Are you open to both NEW construction and RESALE?