

**Potential Concerns about selling a home:**

	1	2	3	4	5
• Communication with Realtor					
•					
• Buyer Qualifications					
•					
• Multiple Listing Service					
•					
• Marketing of your Property					
•					
• Advertising					
•					
• Open House					
•					
• Selling Commission					
•					
• Possible Unforeseen Problems					
•					
• Systematic Process to the Sale					
•					
• Time of Possession					
•					
• Pride of Your Property					
•					
• Closing Costs					
•					
• Security of Your Home					
•					
• Salability					
•					
• Negotiating the Contract					
•					
• Repairs After the Inspection					